

## California CITD

**Centers for International Trade Development** 

Services that Promote Exports and International Business Education

Ms. Melissa Moreno Director, Center for International Trade Development Santa Barbara City College Office BC220 721 Cliff Drive Santa Barbara, CA 93109

April 25, 2014

Dear Melissa:

On behalf of the **Center for International Trade Development hosted by College of the Canyons** (COC CITD), I would like to express our support for, and commitment to, continuing our collaboration and partnership with the Center for International Trade Development hosted by Santa Barbara City College (SBCC CITD) for the 2014-2015 fiscal year.

As we have discussed, we would continue the collaboration and partnership begun this fiscal year. Under that agreement, the COC CITD agrees to provide the following services in support of international trade activities in the Santa Clarita and Antelope Valleys:

- Free workshops and trainings that promote import export activities for local businesses and entrepreneurs.
- Free, one on one consulting for local businesses interested in starting or growing their international trade activities with expert international trade experts employed by the COC CITD
- Access to a wide variety of international trade opportunities and resources secured and coordinated by the COC CITD.

Per our agreement, the SBCC CITD will provide the COC CITD with a "sub-grant" in the amount of \$25,000 for 2014-2015 fiscal year to fund the aforementioned activities of the COC CITD

We appreciate the opportunity to continue our partnership for the 2014-2015 fiscal year. We have provided significant levels of international trade support to local businesses as a result of this year's partnership, and have laid the groundwork for continued and greater activities in the upcoming fiscal year.

Please let me know if you have any questions. Otherwise we look forward to working with you again in the 2014-2015 fiscal year.

Sincerely,

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Steve Tannehill Director, Center for International Trade Development hosted by College of the Canyons

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